**Mission Statement**

We exist to glorify God by using our talents and gifts to generate revenue to share with churches and other gospel-centered organizations to help spread the gospel to the ends of the earth.

**Why We Do This**

We believe that everything that we have been given (our talents, time and resources) belongs to the Lord. They should be leveraged to bring about the furtherance of His kingdom.

**How We Do This**

We call upon Christian business owners to partner with us so that we may take a portion of our profits from the relationship and give them back organizations that work to further the Gospel.

**How It Works**

Merchants sign with NPS to process credit cards and NPS donates at least 10% of the revenue from that account to organizations that support Gospel-centered ministry. List of partners below.

To Start Leveraging Your Business For His Kingdom, click here. Note to Aaron and Steven. Something like this. We are open to suggestions here.

**Our Team**

**Gary Cramer – President, Co-Founder**

Gary was born and raised in Texas and graduated from the University of North Texas with a Bachelor’s Degree in Marketing. Fifteen years ago, Gary began working in the credit card processing industry as a Sales Representative, and later became an Independent Sales Agent. In 2013, after talking to his Regional Director at First Data about the challenges and limitations within our positions in the industry, they began discussing the possibility of starting their own company. National Payment Systems was founded out of their desire to have more direct influence over the way they do business and the impact it would have in this industry.

There was a time when all of Gary’s decisions revolved around ways to advance his personal kingdom. He worked diligently to get a bigger house, a nicer car and longed for more vacations. While accomplishing these goals was temporarily satisfying, he noticed a pattern that the peace and contentment he sought from material gain was transient as well. In 2008, the Lord brought Gary through a season of loss in his family, which quickly began to change both the priorities in his life and the focus of his career path. The importance of the material world began to fade as he saw the reality of his depravity apart from Christ. A new desire emerged – to pursue and honor the Lord in all areas of his life. This was followed by a conviction to forsake his personal kingdom and to learn how to seek God’s will and build God’s kingdom. The Lord used that time in his career to be mentored by Christian businessmen, learn biblical business principals, refine his direction and prepare for this new endeavor. Now, as President of National Payment Systems, he has the freedom to empower the company to follow the direction the Lord leads the executive team. The Church Partnership Program is one reflection of his intentional commitment to the advancement of the gospel both locally and around the world.

Gary is happily married to his wife, Kimberley and they have a wonderful daughter named Audrey. They are covenant members of the Village Church and serve as Home Group leaders and Recovery Group Coaches. Together they enjoy the outdoors, riding horses, swimming, playing with their black Lab, Dwarf Nigerian goats and Tabby cat, and spending time with family and friends.

Gary’s hope for National Payment Systems is to build significant partnerships with church members across the United States and support organizations that share our mission of furthering the gospel.

**Steve Hoffmeister – Vice President, Co-Founder**

Stephen Hoffmeister is a graduate of The University of Texas at Dallas with a degree in Business and Public Administration. Stephen and his wife of 27 years are the proud parents of one daughter who is currently a senior in college. Since graduation he has been employed in sales and sales management including four years with John Hancock Life Insurance Company and the past 29 years in the Payments industry.

Starting in 1985 with MBank/MNet and the early introduction of electronic draft capture in the Dallas marketplace, Stephen has worked with a variety of industries including Restaurant, Retail, Petroleum and Healthcare. Meeting the needs of his clients has been a focus from the beginning with the core belief, “Take care of your customers and they will take care of you”.

The past 22 years Stephen has been in a variety of Sales Leadership roles with First Data Corporation including Area Sales Director, Territory Manager, Regional Vice President, Regional Sales Director and Regional Business Director covering territories up to 12 states. He has extensive experience developing Sales Representatives, Agent Offices and Referral Partnerships. Stephen believes being engaged with his clients in a close personal relationship allows the best of both parties to emerge and the creativity and motivation produces success. The benefits of positive client support and the resulting business developed through referral opportunities has led to several Awards for Stephen, including President’s Club recognition in 19 of the past 29 years.

National Payment Systems is providing Stephen the opportunity to use his expertise developed over the past three decades to serve His kingdom. This has ignited a desire in Stephen and a commitment to further the work of Charitable Foundations and Missionary efforts locally and across the globe.

**Why We’re Different**

Our commitment to you is that we will provide transparent and competitive pricing with technology and service that is on the leading edge of the industry through constant communication.

**Transparency**

Our foundational principle as a business is that our customers are also fellow builders of His kingdom. This is why we are leading the merchant service industry by offering complete transparency with pricing and fees. Our primary pricing model is called Cost Plus pricing. Regardless of the cost of the transaction from Visa/MasterCard merchants with this pricing model will know exactly what they pay their processor for each transaction. We are taking the guess work out of the equation and given the merchant a set rate over and above cost for every card type that is used in their store.

**Relationship or Service**

Whether you have 1 or 1,000 locations, National Payment Systems can help you facilitate your payment processing needs. We can equip you to begin supporting any number of payment methods including Visa, MasterCard, Discover, American Express, JCB as well as an array of other regional and National debit cards. We also provide the latest in check acceptance through our affiliation with TeleCheck.

Service distinguishes National Payment Systems from other merchant account suppliers. Our Client Service Center and Terminal Help Desk are fully staffed with experienced personnel around-the-clock. These knowledgeable professionals are dedicated to ensuring quality processing and superior service to maximize the benefits of your investment.

We want to earn your business with honesty and integrity and keep it with superior service.

**Technology**

Like most industries the technology in the processing industry is always changing. Our knowledgeable staff is constantly researching ways to integrate the latest advancements in technology into the processing needs of our merchants. Whether it’s a Gateway, a terminal, a POS system, accepting checks or gift/loyalty programs we are prepared to lead you into the market with the latest and most advanced equipment.

**Communication**

We believe that the key to customer retention is communication. In our industry it is not unusual for a processor to sign up a merchant and then never talk to them again. As part of our commitment to remain in communication with our merchants we send out a quarterly newsletter. This newsletter provides updates on industry trends and practices as well as updates in technology.

**Our Partners**

[[](https://www.compassion.com/)Compassion InterNational](https://www.compassion.com/)  
In response to the Great Commission, Compassion InterNational exists as an advocate for children, to release them from their spiritual, economic, social and physical poverty and enable them to become responsible and fulfilled Christian adults.

[[](https://www.nextworldwide.org/)Next Worldwide](https://www.nextworldwide.org/)  
With a view to reaching the last people group on earth: we exist to make and multiply disciples of the next generation via the vehicles of church planting missions and missional leadership training.

[[](https://www.everyvillage.org/)Every Village](https://www.everyvillage.org/)  
We exist to glorify God through the transformation of every village in South Sudan by the spread of the gospel and community development.

[[](https://www.ccahelps.org/)CCA](https://www.ccahelps.org/)  
Christian Community Action is a faith-based nonprofit organization that has been meeting the needs of the disadvantaged in our community for more than four decades. CCA serves families in crisis by providing food, housing, medical care, educational and vocational training, along with vital personal and spiritual support.

[[](https://www.dentonfreedomhouse.org/)Denton Freedom House](https://www.dentonfreedomhouse.org/)  
To liberate broken men from their bondages of sin and addiction by the transforming power of the gospel of Jesus Christ and to equip them to become prosperous disciples of Christ with kingdom vision, purpose, and direction.